Further reading

This list of non-academic and academic literature is compiled for those of you that would like to read beyond what is required for this course and its assignments. Although it is not necessary to read these materials for the assignments it is of course highly encouraged for the interested student!

Bruijn, Hans de (2010), *Geert Wilders speaks out. The rhetorical frames of a European Populist,* Portland: Eleven International Publishing

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Crompton, Tom (2010), *Common Cause: The Case for Working with our Cultural Values*, z.p.: WWF, Oxfam, Friends of the Earth, CPRE, Climate Outreach Information Network

Edelman, Murray (1985), *The Symbolic Uses of Politics*, University of Illinois

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PressFeinberg, Matthew, en Robb Willer (2011), 'Apocalypse Soon?: Dire Messages Reduce Belief in Global Warming by Contradicting Just-World Beliefs', in: *Psychological Science* vol. 22, 1, pp. 34-38

Frank, Thomas (2004), *What's the Matter with Kansas? How Conservatives Won the Heart of America*, New York: Holt Paperbacks

Greenberg, Stanley B. (1996), *Middle Class Dreams: Politics and Power of the New American Majority*, New York: Times Books

Guber, Peter (2011), *Tell to Win. Connect, Persuade, and Triumph with the Hidden Power of Story*, New York: Crown Business

Jones, Michael D. (2010), *Heroes and Villains: Cultural Narratives, Mass Opinion and Climate Change*, Norman: University of Oklahoma

Kahan, Dan M., Donald Braman, John Gastil, Paul Slovic en C.K. Mertz (2007), 'Culture and Identity-Protective Cognition: Explaining the White Male Effect in Risk Perception', in: *Journal of Empirical Legal Studies*, vol. 4, 3, pp. 465-505

Kahan, Dan (2010), 'Fixing the communications failure', in: *Nature*, pp. 296-297

Kloppenberg, James T. (2011), *Reading Obama. Dreams, Hope and the American Political Tradition*, Princeton: Princeton University Press

Lakoff, George (2008), *The Political Mind*, New York: Viking

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O'Neill, Saffron, en Sophie Nicholson-Cole (2009), '"Fear Won't Do It". Promoting Positive Engagement With Climate Change Through Visual and Iconic Representations', in: *Science Communication*, vol. 30, 3, pp. 355-379

Nisbet, Matthew C. (2009), 'Communicating Climate Change: Why Frames Matter for Public Engagement', in: *Science and Policy for Sustainable Development*, vol. 51, 2, pp. 12-23

Schon, Donald A., en Martin Rein (1994), *Frame Reflection: Toward the Resolution of Intractable Policy Controversies*, New York: Basic Books

Thibodeau, P.H. en L. Boroditsky (2011), Metaphors We Think With: The Role of Metaphor in Reasoning. *PLoS ONE* 6(2): e16782. doi:10.1371/journal.pone.0016782

Tolmach Lakoff, Robin (2000), *The Language War,* Berkeley: University of California

Vries, G. de (2014), *Pitfalls in the Communication about CO2 Capture and Storage*, Leiden: University of Leiden

Westen, Drew (2007), *The Political Brain. The Role of Emotion in Deciding the Fate of the Nation*, New York: Public Affairs